## HRI Reading Group

@ Instituto Superior Técnico Spring 2019

Meeting #5 (22 Mar 2019)

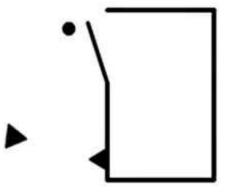
## Paper

Nicholas Epley, Adam Waytz, and John T. Cacioppo, **On Seeing Human: A Three-Factor Theory of Anthropomorphism**, Psychological Review.

God yes



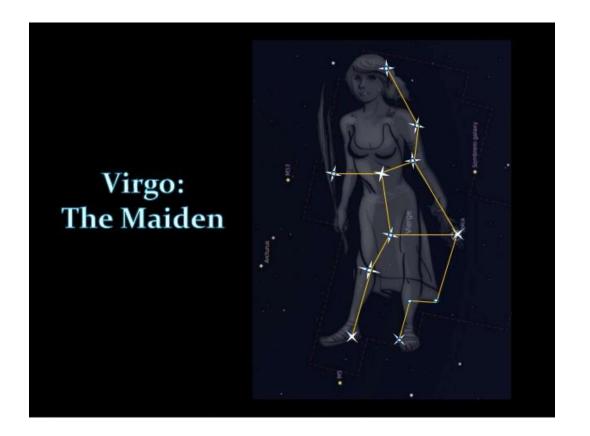
# Geometric shapes yes



Car yes



# Constellations



## Cloud

Recognizing versus attributing behavior

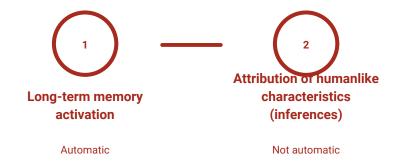
No



House No



## Anthropomorphism: What is it?



Inference, based on an inductive process.

Inference: reaching a conclusion based on evidence

In this case, the existence of aspects of human-like agency

Inductive process: adds semantic information (from memory) to the evidence in order to reach

# anthropomorphism is an act of humanization

seeing humanlike characteristics in nonhuman agents

anthropomorphism is of practical interest (...) because it turns nonhuman agents into moral agents

who deserve to be treated with respect and concern

## Three-factor psychological account

Key Psychological Determinants (Elicited Agent Knowledge, Effectance, and Sociality), Categories of Independent Variables, and Predicted Sources of Influence From Specific Independent Variables on Anthropomorphism

Categories of independent variables	Key psychological determinants		
	Elicited agent knowledge	Effectance motivation	Sociality motivation
Dispositional	Need for cognition	Need for closure, desire for control	Chronic Ioneliness
Situational	Perceived similarity	Anticipated interaction, apparent predictability	Social disconnection
Developmental	Acquisition of alternative theories	Attaining competence	Attachment
Cultural	Experience, norms, and ideologies	Uncertainty avoidance	Individualism and collectivism

Note. The predicted sources of influence presented in this table, and in the article more generally, are meant to be illustrative rather than exhaustive.

## Cognitive determinants

Elicited agent knowledge

Need for cognition Perceived similarity Acquisition of alternative theories Experience, norms, and ideologies Higher levels of need for cognition, less need to anthropomorphize.
Lower levels of need for cognition, more need to anthropomorphize.

Similar to a self, or similar to stereotype. Can be similar in terms of shape (body) or behaviors (motion, voice, etc). Higher perceived similarity, higher anthropomorphism.

Explanation can derive from different theories and the capabilities of the self.

Industrialized cultures tend to anthropomorphize more.

#### Motivational determinants: Effectance motivation

#### Effectance motivation

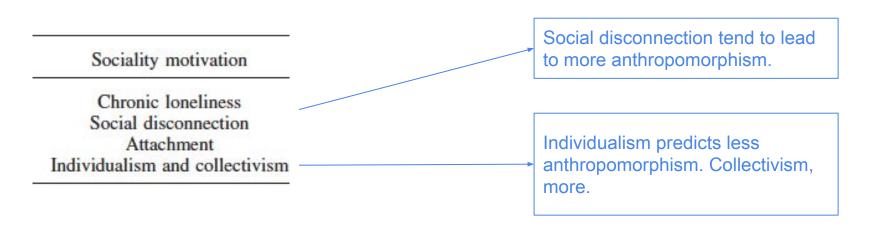
Need for closure, desire for control
Anticipated interaction, apparent predictability
Attaining competence
Uncertainty avoidance

Less control or closure, more anthropomorphization.

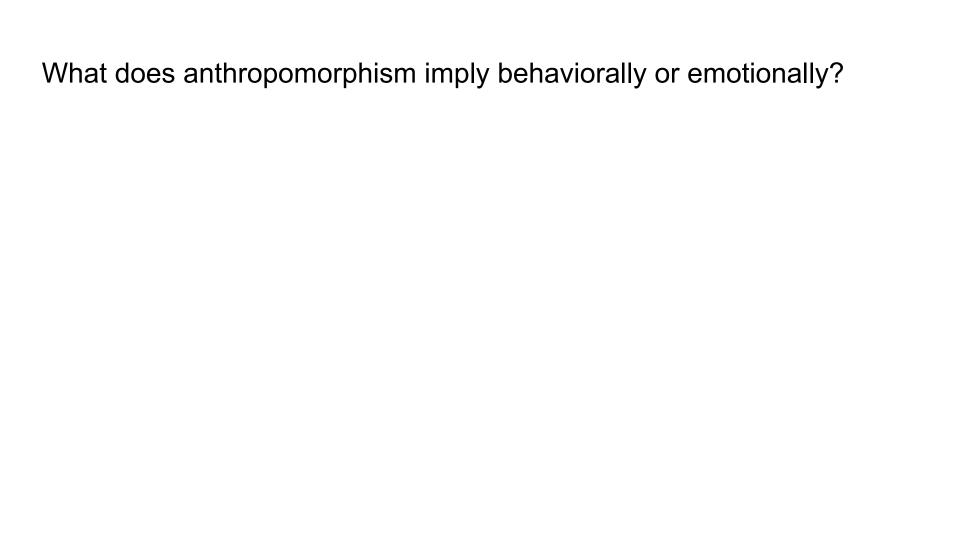
If one anticipates to interact in the long-term (more than one time) with something, you tend to anthropomorphize it more.

Malfunctions tend to lead to more anthropomorphism.

#### Motivational determinants: Social motivation



### What could be other determinants?



### In HRI, when is anthropomorphism:

Beneficial?	Detrimental?	
Collaboration, understanding	When predictability is desired, anthropomorphism is less desired (e.g., assembly lines).	
Autism, ToM	Industrial robots, situations where responsability is attributed to the robot (external locus of control), instead of the workers responsability.	
Safety (less threat)		
Increased communication (readable social cues, e.g., Baxter)		

### Group exercise

Consider the following three individuals:

- 1) An elderly living alone
- 2) A tech savvy young adult
- 3) A child with autism

What can design guidelines be for a robot interacting with these individuals based on the 3-factor theory presented in this paper?

## Group exercise: Answers

#### **Elderly person**

Acquisition of alternative theories is low. Anticipated interaction is high, should be leveraged with care (appearance, robot at rest behavior) Social factors are pronounced (design the robot as a social companion with careful considerations on not aiming at replacing human relationships)

#### **Tech savvy**

High cognitive function.
The robot should be half-stupid (needs some improvement)

#### Child with autism

Lack of theory of mind

Gaze aversion scenario

## Dehumanization? Zoomorphism?



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Meeting #6 (29 March 2019)